

# KVH mini-VSAT Broadband<sup>SM</sup>

## Airtime Rate Sheet Pricing for Europe, Middle East & Asia

**KVH**<sup>®</sup>  
effective Jan. 2009  
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### Subscription Plans

KVH offers economical and flexible mini-VSAT Broadband airtime subscription plans that meet every application and requirement. Choose either a plan that allows you to buy only the megabytes you need each month or sign up for a monthly fixed rate plan that meets your budget and speed requirements. **Choose the Plan that meets your needs:**

Fixed Rate Plans – <i>includes data &amp; 2 phone lines of Enhanced VoIP Service<sup>1</sup></i>	Maximum Data Rates* <sup>2</sup>		Airtime Service Only	Leased TracPhone V7 System PLUS Airtime Service <sup>3</sup>
	Plan	Ship-to-Shore	Shore-to-Ship	Price/Month <sup>1</sup>
F0	64 Kbps	64 Kbps	\$995	Contact your KVH Dealer or Distributor to learn about our competitive 36-month leasing program!
F1	128 Kbps	128 Kbps	\$1,495	
F2	128 Kbps	256 Kbps	\$1,995	
F3	256 Kbps	256 Kbps	\$2,495	
F4	256 Kbps	512 Kbps	\$2,995	
F5	512 Kbps	1,024 Kbps	\$4,495	
F6	512 Kbps	2,048 Kbps	\$5,995	

Per-megabyte Rate Plan	Maximum Data Rates* <sup>2</sup>		Airtime Service	
Plan	Ship-to-Shore	Shore-to-Ship	Price/Month	Price/MB
M1	512 Kbps	1,024 Kbps	\$0	\$4.99

**PLEASE NOTE:** VoIP lines are not included automatically with the M1 plan. VoIP can be added for \$9.95 all inclusive per month and \$0.75 per minute. Usage will add MB consumption to your monthly data charge. See Enhanced VoIP Rates and Conditions.<sup>1</sup>

\*Data rates may vary in different regions. For complete details, choose "TracPhone" at [www.kvh.com/footprints](http://www.kvh.com/footprints) and click on the mini-VSAT "Current Coverage Map".

#### UCH-250 Fax Server Rates (optional)

Plan	Price/Month <sup>†</sup>
P1	\$45

<sup>†</sup> International long distance charges are additional on a per minute basis for all fax calls. For a current list of rates, see "KVH VoIP Long Distance Rate Sheet – Global" under "mini-VSAT Rate Plans and Documents" at [www.kvh.com/your\\_account](http://www.kvh.com/your_account)

#### <sup>1</sup>Enhanced VoIP Rates and Conditions

- All outgoing VoIP calls to any country except the U.S.A. are subject to long distance charges on a per-minute basis regardless of subscription plan. For current rates, see "KVH VoIP Long Distance Rate Sheet – Global" at [www.kvh.com/your\\_account](http://www.kvh.com/your_account) under "mini-VSAT Rate Plans and Documents".
- All incoming calls are free of charge to the subscriber.
- Up to ten virtual local VoIP telephone numbers can be added for a monthly fee of \$9.95 USD per line. This feature makes it possible for incoming callers (shore-to-ship) to avoid long distance charges, regardless of where the vessel is located. For available area codes worldwide, see "VoIP Available Area Codes List" at: [www.kvh.com/your\\_account](http://www.kvh.com/your_account) under "mini-VSAT Rate Plans and Documents".
- All VoIP services are subject to KVH Enhanced VoIP Terms and Conditions.

#### <sup>2</sup>Data Speed Statement

- Published data rates are based on the mini-VSAT Broadband network's speed capability. Due to terrestrial connections, transmission latency, and packet structure, subscribers will experience maximum speeds that are 70-80% of the published data rates. The network's size and capacity is designed to scale with subscriber growth and data use.

#### <sup>3</sup>Hardware Leasing Conditions

- All hardware leases are subject to KVH's 3-year Master Lease Agreement and Airtime Services End User Agreement.

#### General Subscription Conditions

- All prices are in U.S. dollars.
- All plans are subject to KVH Airtime Services End User Agreement. Customer may sign up for a 1-, 2- or 3-year Airtime Service contract at activation; mini-VSAT Broadband rates in effect at time of initial contract will be honored for term of contract. After initial contract term, contracts are renewed on an annual basis.
- Seasonal suspension of Airtime Service is allowed (up to 3 months).
- Customer may increase their subscription plan during the contract period, but only prior to the new billing month.
- Static IP addresses are available (5 IP addresses max per modem). Contact KVH Sales Department for details.
- A \$29 service fee is charged monthly for the remote diagnostics and monitoring service.
- All customer use is subject to KVH's Fair Access Policy (FAP). Higher rate plans have higher FAP limits. These limits provide adequate bandwidth for typical network use. Applications such as peer-to-peer file sharing and streaming audio and video are prohibited and if used, consume excessive bandwidth and may cause users to violate KVH's FAP.
- KVH reserves the right to change airtime subscription plans.

## mini-VSAT Broadband Coverage

The TracPhone® V7 offers a tremendous coverage area with high-speed, reliable Internet and VoIP connections. mini-VSAT service areas will continue to expand in 2009, bringing this new service to the most widely used shipping routes around the world. For up-to-date mini-VSAT Broadband coverage information, visit [www.kvh.com/footprints](http://www.kvh.com/footprints) and click on "TracPhone".

## TracPhone V7 Enhanced VoIP Service... the best in the business!

Enjoy Voice over IP (VoIP) telephone service the way it should be with the TracPhone V7's fully integrated, Enhanced VoIP Service. Traditional, off-the-shelf VoIP services are not designed for mobile or satellite use. They consume excessive bandwidth both while in use and in stand-by mode. Plus, they often require VSAT users to upgrade to more expensive, higher bandwidth plans to retain sufficient capacity for simultaneous data use while maintaining voice quality.

In contrast, TracPhone V7's Enhanced VoIP Service is a managed solution optimised for satellite communications and fully integrated into the mini-VSAT Broadband solution. Enjoy critical advantages, including significantly lower bandwidth use compared to other VoIP solutions and a Committed Information Rate (CIR) that protects the bandwidth allocated to each telephone line to guarantee the high quality of your voice connection. As a result, voice quality takes priority and remains outstanding even with two simultaneous calls and while other users surf the web, log into corporate networks, or send and receive e-mail.

With TracPhone V7's Enhanced VoIP Service you are guaranteed always-on, voice connections, no interruption to voice conversations when data transmissions occur at the same time, and a great suite of convenient features and account management tools that you can access anywhere in the world!

### Enhanced VoIP Service: Voicemail Calling Features

With TracPhone V7 you not only get all of the features you've come to expect from a phone service – caller ID, call waiting, hold, speed dial, fax, 3-way calling, redial, and others, but also a host of other exciting features, including:

- An option to add up to 10 virtual "local numbers" so that people calling you from other countries are able to avoid long distance or international calling charges regardless of where you are operating.\*\*
- Easy voicemail access from your phone, your secure account website, or via e-mail alerts with an attached .wav audio file! Listen to your messages anytime you get your e-mail.
- "Find Me/Follow Me" feature: designate as many as 5 other phone numbers – home, office, mobile, etc. – to ring in sequence in case you're not aboard when someone tries to reach you.
- Online billing and account management with account balance reminders via e-mail.

*\*\*Where available. Additional charges apply. Visit [www.kvh.com/your\\_account](http://www.kvh.com/your_account) for an up-to-date list of available countries and area codes under "mini-VSAT Rate Plans & Documents".*



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