

TracPhone® V3/V3IP Airtime Rate Sheet

KVH TracPhone – Change the way you think about SATCOM at sea!

KVH has made SATCOM at sea both simple and affordable with the TracPhone V3IP/V3. Its small size and integrated design enables fast and easy installation. While the TracPhone's price is competitive to what you would pay for other satellite hardware, the affordable mini-VSAT BroadbandSM service offers fast, high-quality data transmissions and crystal-clear voice service that is a fraction of the price of L-band service. There's finally a satellite solution you can actually afford to use to stay in touch with your colleagues, family, and friends!

Metered Rate Plans

NEW PLANS & LOWER RATES!

- All plans offer highest speeds of up to 2 Mbps shore-to-ship /128 Kbps ship-to-shore
- Unrestricted access to all applications and protocols
- 100% transparency with easy-to-use alerts, system configuration, and crew allocation tools through the mykvh.com portal*
- Affordable "over-plan" rates
- Includes 1 phone line for TracPhone Enhanced Voice Service
- Long distance phone service with simple, single price worldwide

KVH's simple, flexible usage-based plans provide fast, reliable service and low costs, starting at just \$49/month for 50 MBs of data!

DATA SERVICE (Ku-band)					
Monthly Data Plans	Monthly Rates (\$USD)	Data Rates		Data Plan Allotment	Overage Rates (\$USD)
Plan	\$/Month	Shore-to-Ship	Ship-to-Shore	MB/Month	\$/MB
M50	\$49	2 Mbps	128 Kbps	50	\$1.99
M250	\$249			250	\$1.99
M500	\$499			500	\$1.99
M2000	\$999			2,000	\$0.49
TRACPHONE ENHANCED VOICE SERVICE					
All phone calls to land or mobile WORLDWIDE only \$0.49/minute!					

*System configuration and crew allocation tools only available with TracPhone Vip-series antenna systems.

Go Figure!

To help you determine which plan best fits your needs, here are some estimated data usage amounts to help you get started:

Send/Receive/Download:	Approx. Data Usage:
1 email (text only)	0.01 MB
1 email w/attachment (typical Word, PowerPoint or Excel)	0.30 MB
1 web page load	0.30 MB
1 hi-res smartphone photo	1.00 MB
1 30-second YouTube clip	2.00 MB
1 3-minute song	1.50 MB

Approximate usage only; actual amount of data for described activity can vary significantly.

You can do A LOT with a MB!

- 100 emails!
- 3 emails w/attachments!
- 3 web page loads!
- 1 hi-res smartphone photo!

TracPhone V3IP & V3
Satellite communications that is
small, simple, fast, global, and affordable...all at once!

TracPhone Enhanced Voice Service... the Best in the Business!

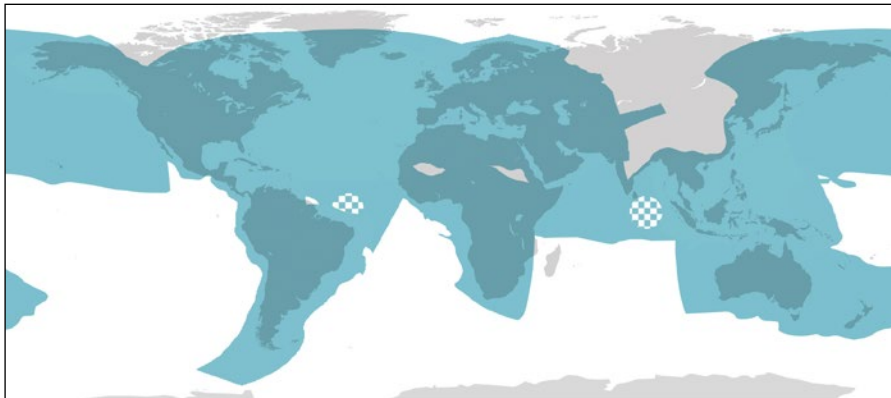
TracPhone's Enhanced Voice Service is a managed solution optimized for satellite communications and fully integrated into the mini-VSAT Broadband solution. Network voice prioritization assures that bandwidth is allocated to the telephone line to ensure the high quality of your voice connection even while other users surf the web, log into corporate networks, or send and receive email. With TracPhone Enhanced Voice Service you will enjoy always-on voice connections and a great suite of convenient features and account management tools that you can access anywhere in the world!

Bring Broadband Hardware & Service Onboard for One Low Monthly Price

In today's competitive market, you need to run a smart and efficient business. That's why KVH has made it even easier to bring broadband connections onboard with our flexible and affordable Equipment Leasing Program. Avoid a major capital investment when upgrading your vessels and treat these powerful SATCOM solutions as a multi-year operating expense. KVH's Leasing Program makes updating your broadband connections and VoIP telephone service more affordable than ever! Contact your dealer/distributor or KVH sales for details.

mini-VSAT Broadband Coverage

TracPhone mini-VSAT Broadband products offer a tremendous coverage area, including the most widely used shipping routes around the world, with high-speed, reliable Internet and voice connections. Visit www.kvh.com/minivsatmap for details.



TracPhone V3/V3IP Ku-band Coverage*

* The TracPhone V3IP and V3 are 2-axis, stabilized antennas that do not provide coverage in areas where the satellite is directly overhead as shown in the hatched areas above.

General Terms

- All prices are in USD and do not include any taxes or fees that may apply.
- All rate plans are based on a minimum 1-year contract.
- Published data rates are rate plan maximums and may vary in different regions and under different conditions. Subscribers will typically experience speeds ship-to-shore that are 70-80% of the published data rates.
- All services and plans are subject to the KVH Airtime Services End User Agreement.
- Subscribers are permitted to change subscription plans and suspend service with certain restrictions. For complete details, see KVH mini-VSAT Broadband "Airtime Rate Plan Changes and Suspension Policies" and "Airtime Rate Plan Change/Suspension Form" at www.kvh.com/mvbcustomercenter.
- A maximum of 5 Global Static IP addresses are available per modem. See www.kvh.com/staticip for details.
- A KVH-assigned voice line phone number is provided at no charge. A user-specified voice line phone number is \$20/month.
- Virtual local phone numbers can be added for a monthly fee of \$20 per number (5 max) where available and are subject to in-country regulations. The list of available area/city codes worldwide can be found at www.kvh.com/mvbcustomercenter.
- Both incoming and outgoing calls are charged at \$0.49/minute. A few select countries and satellite phone services are blocked. Contact KVH Airtime Services for special rates for these areas and services.

DS_TP V3_V3IP_AirtimeRates_8.16



KVH Industries A/S
 EMEA Headquarters
 Kokkedal, Denmark
 Tel: +45.45.160.180 Fax: +45.45.160.181
 Email: info@emea.kvh.com

KVH Industries, Inc.
 World Headquarters
 Middletown, RI U.S.A.
 Tel: +1.401.847.3327 Fax: +1.401.849.0045
 Email: info@kvh.com

KVH Industries Pte Ltd.
 Asia-Pacific Headquarters
 Singapore
 Tel: +65.6513.0290 Fax: +65.6472.3469
 Email: info@apac.kvh.com